





We are now Swasti Health Catalyst, moving beyond providing services or technical support, to catalysing change on the ground through partnerships with various domain experts across sectors. Our logo – with a circle of dots that can be seen as converging, as well as exploding – represents that our ideas and efforts will expand into creating impact. We have made new promises and set fresh goals to convene ideas, people, entities and solutions for advancing human dignity through health.

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## Dear Friends,

Good health comes from the simple impact of good practices and need not be expensive or elaborate. It is about helping others to understand that good practices lead to improved health. Swasti has always emphasised simple, practical and inexpensive means to improve the well-being of the communities.

We also believe that just doing is not always an effective way to fulfill this objective. It is also about educating, energising, and enabling communities to be responsible for themselves, and therefore, for their health as well. We have, thus, moved on from merely implementing projects to evolving a platform that would enable communities to work with others, as well as within themselves, to gain improved health.

Our system innovation in primary healthcare, “Invest for Wellness” or “i4We” evolved from this belief. As i4We expanded to work with urban and rural poor, factory workers, and women in sex work, we benefitted from our years of working with these communities. In each of these contexts, i4We addresses the unique vulnerabilities of those whom we reach. New partnerships with corporate as well as nonprofit sectors – excited by the possibilities of change i4We offered – strengthened our resolve and efforts to impact change. We have expanded the

scope with preventive measures under the umbrella of water, sanitation and hygiene in communities and schools. We are grateful for them.

New solutions mandate a rebirth and new identities which are representative of who we are. In the past year, we moved from being a Resource Centre to being a Health Catalyst, galvanising cross-sectoral efforts and partnerships to provide comprehensive and integrated solutions to community health and well-being. We made new promises and set fresh goals as we launched our strategic plan for 2017-2022. We committed to deepening our i4We model and transforming ourselves into a springboard to support others in scaling their work.

In our new identity as a Health Catalyst, we will join the dots by bringing together ideas, people, entities and solutions for health impact. As a springboard for innovations, we have strengthened our work with the Taaras Coalition, started work on the Worker Well-being Coalition, and partnered with Soapy, CHROmagar, and others.

In 2017-'18, we reached 2,54,652 people with our innovations to improve their health and well-being. Our work this year has been gratifying and special. We received consultative status with the UN Economic and Social Council.

To all our supporters: Your generosity and partnership has enabled us to deliver on our mission of empowering people and communities to make the right choices to lead healthy lives. As we move forward, we are committed to caring for the health of the poorest, and innovating solutions to transform their lives.

**Nandlal Narayanan**  
Chairperson

**Shama Karkal**  
Secretary and CEO





## Communities We Work With

Communities are at the centre of our work. Combining research and practice, we enable the most hard-to-reach populations to make the right choices to lead healthy lives. We primarily work with:

- ✦ **Rural & Urban Poor Families**
- ✦ **Factory Workers**
- ✦ **Women in Sex Work**
- ✦ **Men who have Sex with Men**
- ✦ **Transgender People**

We respect communities' deep knowledge of their context, recognise their influence and value them as agents of change. They are instrumental in bringing about every transformation we envision.

## Our People

We believe that people are an integral part of the growth of an organisation. They are the flag-bearers of the vision of the organisation. Our team brings a diverse set of skills and experience, and is dedicated to innovating solutions for transformative health impact. More than 34 percent of our staff have been a part of the Swasti family for three or more years.

The Swasti tagline: 'We Care.Innovate.Transform' – which came into being in January 2018 – was also the beginning of a new inward journey for each one of us. The entire employee journey from onboarding to separation was aligned to it. To improve professional development credentials, foster better communication, and recognise high-potential employees by developing a leadership pipeline, five new employee-driven and employee-owned caucuses were introduced in this year. This has helped in fostering a collaborative and inclusive work culture.

In 2017-'18, 70 employees, 45 consultants on the ground, and 29 fellows, interns and volunteers, worked together to create health impact. Our fellows, interns and volunteers came from top universities such as Boston University, Columbia University, Institute of Rural Management, Anand (IRMA), Maastricht University, National Yang-Ming University, Oregon State University and Yale University, to name a few. Our continued partnerships with organisations such as IDEX Global Fellowship and Crossfields helped us in hosting these bright minds.



## Our Presence

- ✦ **We have reached communities, governments and partners in 30 countries**

Afghanistan, Bangladesh, Bhutan, Cambodia, China, Ethiopia, India, Indonesia, Jordan, Kenya, Lesotho, Lao PDR, Malaysia, Maldives, Myanmar, Nepal, Nigeria, Pakistan, Papua New Guinea, Philippines, Rwanda, South Africa, Sri Lanka, Swaziland, Thailand, Timor Leste, United Kingdom, USA, Vietnam, Zanzibar.

- ✦ **In India, we have worked in 21 States and 3 Union Territories**

**States:** Andhra Pradesh, Assam, Chattisgarh, Delhi NCR, Gujarat, Haryana, Jharkhand, Karnataka, Kerala, Madhya Pradesh, Maharashtra, Manipur, Mizoram, Nagaland, Odisha, Punjab, Rajasthan, Tamil Nadu, Telangana, Uttar Pradesh, West Bengal.

**UTs:** Andaman, Lakshadweep, Daman.





## Our Work

### Invest for Wellness

#### Unlocking primary healthcare value:

In 2017-'18, we launched our flagship innovation in primary healthcare "Invest for Wellness" (i4We). The programme combines health and wealth interventions, and focusses on wellness for the poor in an affordable, quality assured and scalable way. i4We ensures primary care of members (locally), navigates them through a range of existing secondary and tertiary providers (where required), and uses a blended financing model. For every 5000 families, a team of 20 Health Facilitators (HFs), one Nurse and one Programme Manager, and a dial-in Doctor deliver preventive, promotive, and curative aspects of primary health care, and help navigate secondary and tertiary care. The model combines medical, behavioural and social science with an appropriate mix of technology and health financing. Water, Sanitation and Hygiene (WaSH) constitutes a major part of the preventive and behavioural science aspects.

i4We is currently operational in **five** locations in India, covering **36,000** people, and delivered in four settings – urban, rural, factories, and within women in sex work collectives.

i4We specifically delivers primary health services to communities who have the greatest need for healthcare but are least likely to receive it.

- We aim to create a self-propelled, viable primary healthcare model that can effectively break the cycle of ill-health and poverty.
- In any setting, a household becomes a member of the programme by saving a minimum of 0.8-1 USD per week in a local health group.
- When a family member is ill, they get free, prompt, convenient, and empathetic care in the local clinic by a nurse and a dial-in doctor.
- Every cluster of 5,000 families has about 500-600 local health groups called Swasth Groups and one Health Trust, where SHG leaders and local community leaders govern the programme.
- When they are well, they are screened systematically for 10 high-burden conditions.
- By 2020, we aim to scale the model to 100 intervention sites preventing/treating over 1.25 million episodes of high-burden health conditions, including Anaemia, Diabetes, Hypertension, and Thyroid disease.
- By **2022**, we seek to impact **2.5** million people to **"get well, stay well."**

In 2017-2018, Swathi Jyothi, the women-led community financial institution incubated by Swathi Mahila Sangha with support from the Catalyst Group, extended its services to the i4We locations and ensured financial inclusion of 9,494 marginalised community members, helping them with financial literacy and planning, savings, credit, and insurance services.

In the past year, **Swathi Jyothi** mobilised savings worth **INR 161 lakhs**. A total of **673 members** availed loans, amounting to **INR 174 lakhs**. With a **Share Capital of INR 39,23,700**, and **9,494 shareholders**, Swathi Jyothi recorded a **net surplus of INR 7,69,418**.

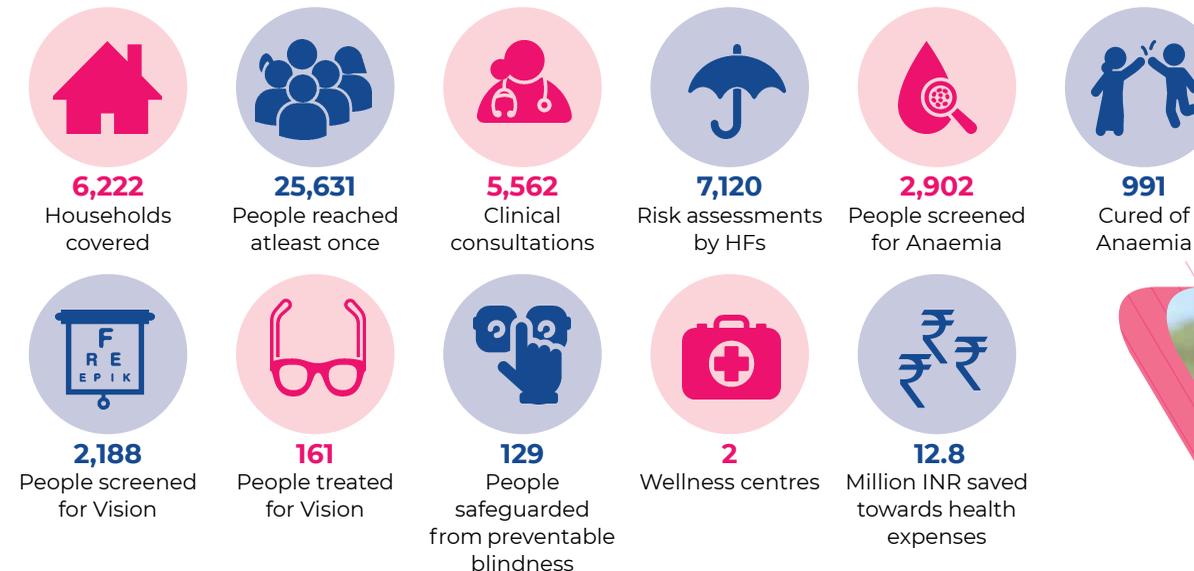


## Sexual and Reproductive Health and Rights

### Promoting access to information, services and rights to sexual and reproductive health:

In the past year, we successfully concluded Phase III of the Avahan India AIDS initiative, equipped gender nonconforming youth with life skills to combat challenges to mental and physical well-being through the GenY programme, created theatre-based platforms for solidarity among women in sex work through Amplify Change, and developed a community-based HIV counselling and testing service-delivery model – MITHR.

#### ✦ i4We: Impact at a glance

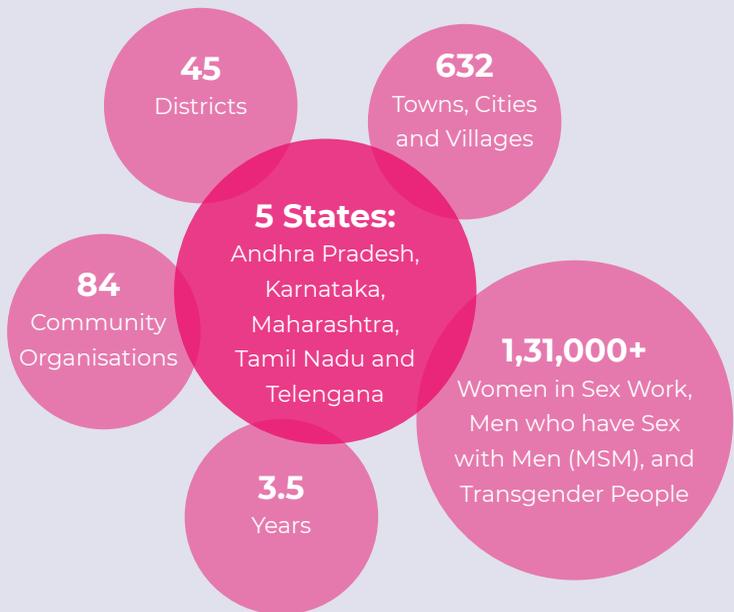




★ **Avahan III: Sustaining progress in the fight against HIV**

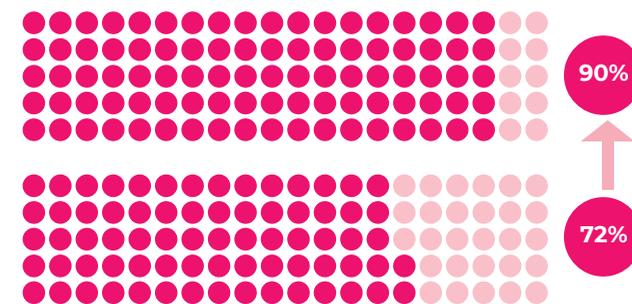
We implemented Phase III of Avahan India AIDS Initiative along with our sister organisations, Vrutti and Catalyst Management Services, from April 2014 to December 2017.

Avahan III aimed to ensure that the decline in HIV prevalence rates were maintained at the same level at which they were during the previous two phases of the initiative.

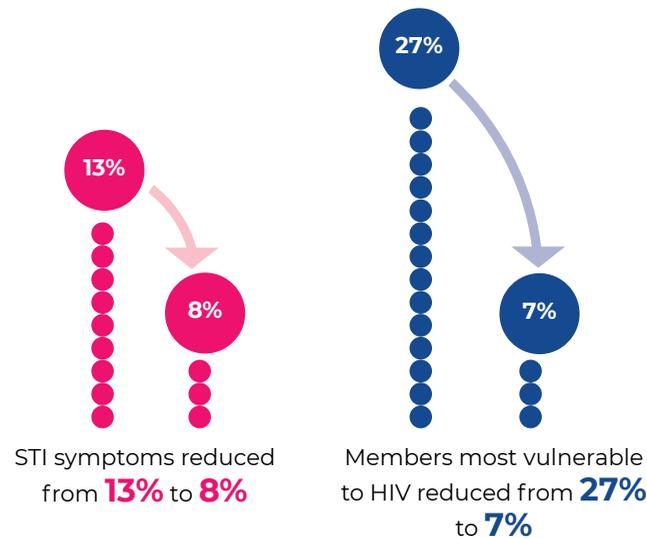


★ **Avahan III: Impact at a glance**

Avahan's strategy of decreasing risk of violence and increasing access to social protection and financial security reduced the risk to HIV and sustained the impact of HIV prevention among Women in Sex Work.



Consistent condom use increased from **72%** to **90%**

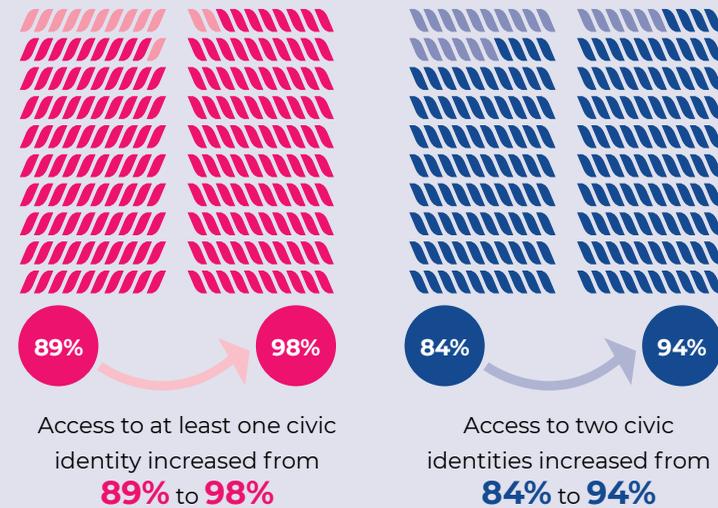


New members reached increased from **6,367** to **11,330**



The programme was delivered at the cost of only **USD 19** against the benchmark of **USD 100 per person per year**.

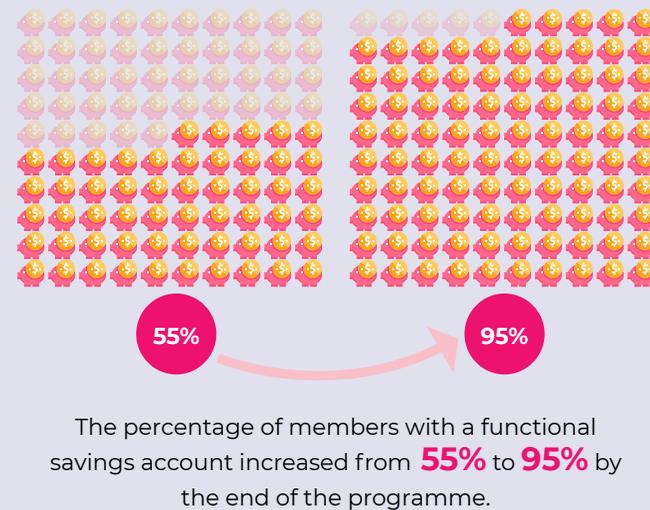




Strengthening of violence prevention and redressal systems during the initial years of the programme, led to a decline in the incidence of violence, and increased reporting and resolution.

Over the three-year period of the programme, the number of members facing violence in the last 6 months **decreased by 30%**.

Having formal civic identity proofs and citizenship documents helped Women in Sex Work, Men who have Sex with Men, and Transgender People to be able to demand for their citizen rights and entitlements.



Members availed insurance worth **USD 122 million** during the period of the programme.

The institutional capacities of the Community Organisations (COs) substantially increased over a period of three years.

As of December 2017, forty-one COs were in vibrant stage, against one in the first year of Avahan III, as measured by the Community Ownership Preparedness Index (COPI) – a self-learning and planning tool reflecting strength.

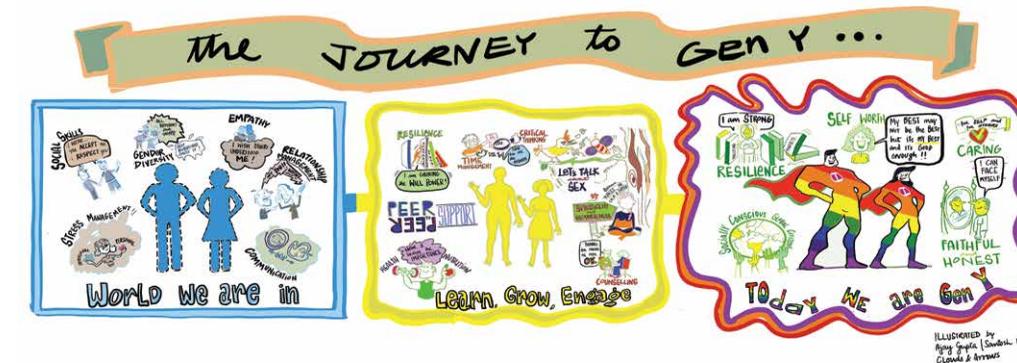
**Innovation was the hallmark of designs, tools, and methods used to care about the Sexual and Reproductive Health and Rights needs of the most marginalised communities.**

★ **GenY**

GenY delivers life-skills training through a lens that is personal, with an understanding of the unique vulnerabilities of LGBTQAI+ youth.

Supported by The Canada Fund for Local Initiatives, GenY created a series of communiques - comic books, zines, videos, and e-posters, and shared them through social media to address queries on gender identity and sexual orientation among gender nonconforming youth. The initiative reached close to **4,000** people. In recognition of the programme benefit, the Department of Social Welfare in Tamil Nadu supported life-skills and communication workshops on gender across 10 colleges.

*“The modules are built so beautifully and are very relevant to us. I cannot wrap my head around how they were able to do this. I have learned a lot during the workshops. I know myself better and am confident that I will be able to help others as well.” - Arun, GenY Champion*



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## Life Skills for All

### Empowering workers, impacting businesses:

Various initiatives under our Life Skills for All (LSA) thematic area continued to advance efforts towards worker well-being, while enhancing business outcomes, and empowering the women workforce.

The worker well-being model accelerated the personal and professional growth, and improved health, financial security, and respect for women workers. This has led to a manifold return on investment for businesses. Recognising the importance of ecosystem-level intervention to create an enabling environment for women's empowerment, the initiatives strategically engaged men, family, factories, and communities.

Building capacities of the factory management and institutionalising them paved the way towards sustainability and impact.

### ★ MITHR

The MITHR model aims to reach the currently unreachable key population (KP) members and their partners with HIV counselling and testing services. It will work with trained ancillary healthcare workers to screen people in their own communities for HIV. MITHR will take screening out of the healthcare facilities to the hotspots, houses, brothels, bars, and lodges where KPs live and work. We, along with St. John's Research Institute, developed the model design in the past year.

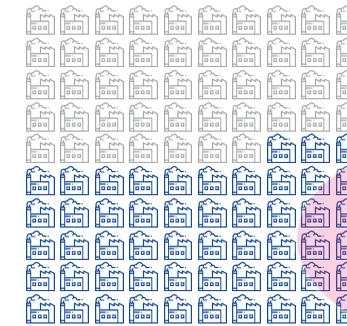
### ★ LSA: Impact at a glance



40,744 Women

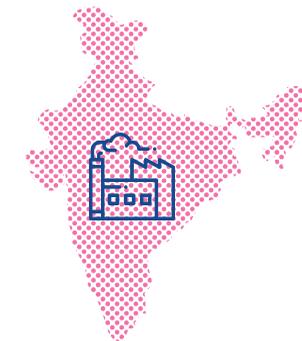


27,698 Men



Long-term roadmap developed for 12 factories

53 Factories



9 States in India



4 Provinces in Sri Lanka

A Tufts University Study on the impact of Women in Factories (WiF) programme, found positive impacts of the training on productivity, and on reducing absenteeism and late days:



A **39%** increase in productivity among women



Absent days dropped from **0.97** to **0.69** days per worker per month



Late days reduced from **0.44** to **0.10** days per worker per month

Multi-stakeholder partnerships enabled implementation of models, thereby creating outcomes that are good for both workers and businesses.





### ✦ *HERprojects*

In partnership with Business for Social Responsibility (BSR), Swasti has been implementing the HERprojects to enable women to be agents of change in workplaces.

The workplace-based interventions focus on the three pillars of health (HERhealth), financial inclusion (HERfinance), and gender equality (HERrespect), and work to build capacities of the workers and strengthen management systems.

In the past year, we have reached a total of **37,931** workers and **1,923** community members – with the support of over 10 leading brands – through these projects.

### ✦ *Life Skills for Empowering Women*

The Life Skills for Empowering Women (LIFE) project aims to empower workers in the global supply chains of Debenhams and zLabels, to better handle challenges in their personal and professional lives, as well as to enable access to services and products that improve their well-being.

Last year, we reached over **4,890** workers from seven factories in Karnataka and Tamil Nadu, and developed **288** Peer Educators as change makers on health, financial literacy, and gender equity.

### ✦ *Women in Factories*

The Women in Factories (WiF) programme focuses on enhancing capacities of women workers to attain their full potential in all spheres of life, by strategically engaging women, men, family, factories, and communities.

Launched in 2014, the second phase of WiF reached **10,807** women and **2,385** men during the last year. Supported by Walmart Foundation, WiF was implemented in 16 factories across Karnataka, Gujarat, Tamil Nadu and the Union Territory of Daman.



### ✦ *My Life*

My Life project aims to improve the welfare of vulnerable workers – particularly young and migrant women – working in Primark's supply chain, by strengthening their life skills through play-based training methodology. Games are used to train workers on communication, assertive skills, rights & responsibilities, personal hygiene, menstrual health, and occupational health and safety.

Launched in June 2017, the project has already reached **502** workers in five factories of Tirupur, in **Tamil Nadu**, India.

### ✦ *Levis WWB*

Levi Strauss Foundation's initiative aims to improve Worker Wellbeing (WWB) within the factories of Levis supply chain in India and Sri Lanka.

The WWB programme empowers workers through awareness and capacity building on life skills to enable them to lead a healthy life; strengthens and/or develops policies, systems and facilities in the factory to address the needs of workers, and strengthens worker representation committees with knowledge and skills for effective functioning.

We implemented the programme in **7** factories in Sri Lanka, reaching a total of **10,004** workers in the past year.





### ✦ Sakhi Worker Well-being

Inditex's Sakhi project aims to create a safe workplace for women through system strengthening, particularly the Internal Complaints Committee (ICC), and capacity building of workers, management and the ICC committee members. Its code of conduct for the suppliers and manufacturers include zero tolerance of discriminatory practices.

We designed a worker well-being model for Inditex's suppliers that strengthens worker representation in committees, creates an effective grievance redressal mechanism, recommends upgradation of facilities and systems for workers, and empowers them through life skills. We have developed **13** master trainers to impart knowledge and skills.

### ✦ Life Skills for Women in Sex Work

Swasti's life skills programme for Women in Sex Work (WSW) aims to improve the welfare of the poor and marginalised community of WSW, by strengthening their life skills through a 15-hour training. A total of **130** members and staff of a WSW collective, Swathi Mahila Sangha, were trained in communication, assertive skills, rights & responsibilities, personal hygiene, menstrual health, and occupational health and safety.



## Water, Sanitation and Hygiene

### Addressing barriers to health:

In the past year, we focussed on developing standard operating procedures for executing Water, Sanitation and Hygiene (WaSH) initiatives in rural villages, urban slums, and factories.

We worked to ensure drinking water security and set up water governance committees, reaching **6500** people. Supporting infrastructure upgradation, we promoted behaviour change in 22 schools across 10 villages in Rehati village of Madhya Pradesh.

Through advocacy with local government, we put in place mechanisms for solid waste collection in an urban slum, Mohammadpur, in Gurugram, Delhi NCR, India. We have reached this communities with messages to improve WASH behaviour such as handwashing, menstrual hygiene, safe drinking water and use of toilets.

### ✦ Our WaSH Initiatives



Identifying and augmenting drinking water sources



Water filters at source to prevent contamination



Setting up Pani Samitis in villages



Setting up Bal Samitis in schools



Awareness on personal hygiene and cleanliness



Soak pits to tackle overflowing drains



Managing solid waste



Renovation of toilets



Construction of hand and vessel washing places in schools



Rainwater harvesting



### ✦ **WaSH: Impact at a glance**

2,432	3,291	12	2,627	715
households with access to safe drinking water sources	households/ individuals with access to functional toilets	schools with access to WaSH infrastructure	individuals who follow safe hand-washing practices	households with access to safe garbage-disposal mechanisms



### Our innovations on the ground showed promise:

#### ✦ **CHROMagar**

We embarked on an ambitious behaviour change programme using a water-quality-testing tool called CHROMagar, in the urban slums of Bommanahalli, Kamakshipalya, Chikkaballapur, and Kenchanahalli, in Karnataka, India. A French company's product, CHROMagar provides a visual depiction of water quality that can be used to influence behaviour around drinking safe water. The chromogenic culture media used, changes to green if the water has faecal coliform. Our health facilitators used this successfully in a pilot to inform people about their water quality and nudge behaviour change – boil the water, if the colour changes to green. We have extended the pilot to understand how water quality changes through the year, and craft a long-term communication strategy on safe water-handling.



**28,520** individuals from Jigani, Kenchanahalli, Bommanahalli and Kamakshipalya reached through one-on-one/group behavioural change communication/trainings on WaSH and health.



**2,627** children reached through 24 training sessions on WaSH and health in 15 schools.



**Infrastructure interventions** like toilet renovation, construction of hand-washing facilities done in four schools.



**Rainwater harvesting systems** established in three schools.



#### ✦ **Soapy**

We partnered with Soapy, a technology firm from Israel, to adopt their automated, independent hygiene station in a school in Bagepalli, in rural Karnataka, India. The device generates water from the atmosphere and dispenses soap capsules to wash hands according to the standards set by the World Health Organization. After the initial pilot, an improved version with an electronic module that can track hand-washing behaviour of children is being worked on. Data from this will help us to establish the link between hand-washing behaviour and health of the children, measured through school absenteeism.

#### ✦ **TamRas**

We tied up with The University of Trans-Disciplinary Health Sciences and Technology (TDU), a programme of the Foundation for Revitalisation of Local Health Traditions (FRLHT), Bengaluru, to pilot its first product, TamRas at Bommanahalli. TamRas is a scientifically validated drinking water purifier that uses the property of copper ions to destroy the deadly diarrhea-, typhoid- and cholera-causing pathogens like rotavirus, E. coli, Vibrio cholerae and Salmonella Typhi that contaminate drinking water. TamRas also controls recontamination of purified water.

#### ✦ **Water Plants in Chikkaballapur**

We set up 3 new water plants in Chikkaballapur, Karnataka. Chikkaballapur has excessive amounts of fluoride and arsenic in groundwater leading to multiple health problems. Swasti has been working in Chikkaballapur for the last 10 years, setting up 11 water plants in 11 different villages. The work focusses on improving access to safe drinking water. The team creates awareness and disseminates knowledge on the importance of safe water, effects of excessive fluoride on health and appropriate methods to store safe water. The programme equips people to make right choices and informed decisions, thus influencing behaviour change.





### ★ Social Protection: Impact at a glance



**INR 1,37,69,527** raised in the hands of the community

**1,12,592** people linked to schemes



### ★ Communities benefitted:

- Women in Sex Work
- Factory Workers
- Rural and Urban Poor across **5 States** in India

### ★ Communities get access to:

- **500+** social entitlements such as housing schemes
- **100+** financial security services such as pension, insurance or a bank account
- **15+** civic identity proofs including Aadhar, Voter ID, Ration Card
- **35+** other services such as scholarship or legal support

## Cross-Cutting Areas

### Social Protection & Prevention of Gender-based Violence

#### ★ Delivering Social Protection

We enabled communities to access programmes and schemes of government and private entities – which provide food and nutritional security, housing, employment, income, and insurance – critical for the poor and marginalised to achieve good health and well-being.

### Women in Sex Work, Men who have Sex with Men, and Transgender People demand their citizen rights and entitlements:

Ensuring access to civic identities and social protection schemes was an important strategy of Avahan III. Over the three-year period (2014-'17), access to at least one civic identity increased from **89% to 98%**, and to two civic identities increased from **84% to 94%**. Members' access to schemes increased from **37% to 81%**. There was a **20 times increase** in access to insurance.

As of December 2017, the percentage of members with a functional savings account had increased from **55% to 95%**. Members availed insurance worth **INR 7,975** Million (USD 122 Million) during the same period. Economic benefit worth **INR 3,150** Million (USD 48.5 Million) was raised in the hands of community.

**Rasika**, a transgender person, applied for a loan of INR five lakhs to the Salem Cooperative Bank with the help of her Community Organisation, Salem Thirunangaigal Nala Sangam (STNS) - "With the loan, I was able to build a dream house for my parents. I told the bank that I will repay the loan by renting the house. STNS helped me in getting all the documents ready for a successful loan application."

### ★ Preventing Gender-based Violence

We recognise and work to mitigate the negative impact of gender-based violence, so as to ensure the autonomy of women and sexual minorities in making decisions about their health. Our Prevention of Gender-based Violence (PGBV) interventions are integrated into our work with Women in Sex Work and Factory Workers. We have trained 517 functional Para Legal Volunteers to address incidences of gender-based violence.

In our work with Women in Sex Work as part of Avahan III, an innovative reporting module on a mobile application not only captured information about an incident of violence but also generated a severity index. This allowed for tracking of an escalating experience, and focussing on prevention and mitigation of violence.





We participated in national & international forums advocating gender rights & prevention of gender-based violence. These forums are participated in by agencies such as UNWomen, non-profit organisations working in the National and International space, brands and corporates, human rights activists, and academic institutions including universities. As panelists and participants, we have been invited to share our experience, and input into global action against gender-based violence, and have pushed PGBV and safeguarding of human rights as key agenda nationally.

Our PGBV work with factories enabled creation of a gender-inclusive work environment, through sensitisation of workers, supervisors and management on women's rights. It provided linkages with legal and counselling services for violence redressal and prevention at workplace and home, and strengthened or established POSH policies and commitments.

★ **PGBV: Impact at a glance**



**484** supervisors and **18,000** workers trained on gender, rights and laws.



POSH policies drafted for **20 factories**



Capacity building done on POSH implementation in **10 factories**



## Technology for Health

### Leveraging technology to accelerate impact:

We continued to use technology to drive change and spur swift health impact.

We developed applications for operational insights in our flagship programme, used telemedicine to improve patient care, and explored the use of machine learning and Artificial Intelligence (AI) to further our work outcomes.

We are most excited about the development and use of the **i4We App**. In partnership with Converbiz Technologies, we developed an android app integrated with web platform, to be used by frontline workers, nurses, and managers. The application provides an integrated decision support system with a user-friendly interface for primary and promotive healthcare. It will allow frontline workers to register people as members of the programme, and then guide and enable them to collect relevant information on real-time basis from households and individuals, and provide appropriate health messages. It would also advice on home-based management of the condition (if possible) and referrals to the wellness centre or referral providers. These will be done using the in-built algorithm based on national clinical guidelines.

Enabling health managers to have real-time information on the health status of the community, track outbreaks, or improvements in health, and measure the impact of the programme, it will support decision making, and supervise and monitor frontline workers (health facilitators and nurses). The

solution will be further enhanced through other features like machine learning, artificial intelligence, and integration with point-of-care diagnostics. This will facilitate greater accuracy, better monitoring of data, efficiency, and faster pathway to outcomes. We use the telemedicine solution from World Health Partners to make expert medical help available to the traditionally unreached communities that we serve through i4We. We have partnered with Treeni to create interactive dashboards that visually represent on-the-ground impact.

We continue to partner with top technology firms for solutions to support our efforts in addressing health challenges. With Microsoft Research, we are exploring the use of machine learning and AI in our programmes. JPMorgan Chase & Co., through their Force For Good programme, is helping us build various platforms.





## Our Partnerships

Partnerships are central to our success in driving innovations for change and delivering outcomes in each of our programmes. We have always built sustained partnerships with community organisations, donors and brands; academia, technology firms and venture networks; and media and cross-sectoral experts. Leveraging these collaborations have ensured that donor investments are effective, programmes are evidence-informed and technology-driven, and platforms are built for cross-sectoral convergence.

### ★ We have worked with:

- |   |  |  |
|---|--|--|
| ○ Aidsfonds   | ○ Good Business Lab                            | ○ Primark                              |
| ○ Arvind Limited  | ○ H & M  | ○ Soapy                                |
| ○ Asian Venture Philanthropy Network (AVPN)                       | ○ Hivos  | ○ Social Venture Partners (SVP)        |
| ○ Bill and Melinda Gates Foundation (BMGF)                        | ○ Hivos SEA                                    | ○ St. John's Research Institute (SJRI) |
| ○ Business for Social Responsibility (BSR)                        | ○ India Sanitation Coalition                   | ○ Swathi Mahila Sangha (SMS)           |
| ○ C&A   | ○ ITX Services Inditex                         | ○ Tata Trusts                          |
| ○ CanadainIndia   | ○ Levi Strauss Foundation                      | ○ Teach for India                      |
| ○ Catalyst Foundation   | ○ LifeStraw                                    | ○ UNAIDS Asia Pacific                  |
| ○ Catalysts Management Services Pvt. Ltd. (CMS)                   | ○ Marks & Spencer India Pvt. Ltd.              | ○ UNAIDS India                         |
| ○ CHROMagar   | ○ Microsoft Research Foundation                | ○ UNDP India                           |
| ○ Converbiz Technologies  | ○ Ministry of Health and Family Welfare, India | ○ UNICEF India                         |
| ○ Debenhams   | ○ Morgan Stanley                               | ○ VF Corporation                       |
| ○ Fair Trade USA  | ○ Motorola                                     | ○ Vrutti Livelihood Resource Centre    |
| ○ Federation of Indian Chambers of Commerce & Industry (FICCI)    | ○ National AIDS Control Organisation (NACO)    | ○ Walmart Foundation                   |
| ○ Fossil  | ○ Oregon State University                      | ○ Welspun Group                        |
| ○ Foundation for Mother and Child Health (FMCH)                   | ○ Page Industries                              | ○ WHO India                            |
| ○ Foundation for Revitalisation of Local Health Tradition (FRLHT) | ○ Partha/Houston University                    | ○ WHO SEARO                            |
| ○ Gap Inc.  |  | ○ Women Win                            |
|   |  | ○ World Bank                           |
|   |  | ○ zLabels                              |

**And many more**

## Financial Statements

**RVKS And Associates**  
Chartered Accountants



### INDEPENDENT AUDITOR'S REPORT

To,  
The Members of Governing Body of  
Swasti  
Bangalore

#### 1. Report on the Financial Statements

We have audited the accompanying Consolidated (General section & Foreign Section) Financial Statements of Swasti, No. 25, AECS Layout, Ashwath Nagar, Bangalore - 560 094 which comprise the Balance Sheet as at 31<sup>st</sup> March, 2018, the Statement of Income & Expenditure for the year then ended, the Receipts and Payments Account for the year then ended and a summary of significant accounting policies and other explanatory information.

#### 2. Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these Financial Statements that give a true and fair view of the financial position, This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material mis-statement, whether due to fraud or error.

#### 3. Auditor's Responsibility

3.1 Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the standards on auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material mis-statement.



No. 3, First Floor, 60 Feet Road, Amarjothi Layout, Sanjay Nagar, Bengaluru - 560 094.  
Telefax : +91 80 2341 8753 E-mail : bangalore@rvkassociates.com website : http://www.rvkassociates.com  
Head Office : Chennai Branches : Devanahalli, Hyderabad, Mumbai

**RVKS And Associates**  
Chartered Accountants



3.2 An audit involves performing procedures to obtain audit evidence about the amounts and disclosure in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Institution's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting principles used and reasonableness of the accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

3.3 We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### 4. Opinion.

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- in the case of the Balance Sheet, of the state of affairs of the society as at 31<sup>st</sup> March 2018; and
- in the case of the Statement of Income & Expenditure, of the Excess of Income over Expenditure for the year ended on that date.
- in the case of Receipts and Payment Accounts, of the cash flows for the year ended on that date

5. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.

6. In our opinion, proper books of account have been maintained by the said organization as required by law so far as it appears from our examination of those books.





7. The Balance Sheet, Statement of Income & Expenditure Account and Receipts and Payments Account dealt with by this report are in agreement with the books of account;
8. In our opinion, the Balance Sheet, Statement of Income & Expenditure Account and Receipts and Payments Account comply with the applicable Accounting Standards issued by the Institute of Chartered accountants of India.

For R V K S and Associates  
Chartered Accountants  
FRN: 008572S

*R. Mohan* 14/09/2018  
R. Mohan  
Partner  
Membership No. 203911



Place: Bangalore  
Date: 14/09/2018

Swasti  
No. 25, AECS Layout, Ashwathnagar, Bangalore - 560 094

Balance Sheet

Particulars	Note	Amt in (₹)	
		as at 31st Mar 2018	as at 31st Mar 2017
<b>SOURCE OF FUNDS:</b>			
<b>Restricted Funds</b>			
Earmarked Funds	1	6,66,49,694	13,43,69,022
<b>Unrestricted Funds</b>			
General Funds	2	4,65,33,814	4,58,73,565
<b>Designated Funds-</b>			
Staff Welfare Funds	3	12,40,463	50,00,194
<b>Total</b>		<b>11,44,23,972</b>	<b>18,52,42,781</b>
<b>APPLICATION OF FUNDS:</b>			
Fixed Assets	4	51,53,791	17,75,427
Investments	5	3,57,35,250	3,95,43,914
Current Assets, Loans and Advances	6	10,20,18,164	17,11,82,594
<b>Total Assets</b>	<b>(A)</b>	<b>10,20,18,164</b>	<b>17,11,82,594</b>
Current liabilities and Provisions	7	2,84,83,233	2,72,59,154
<b>Total Liabilities</b>	<b>(B)</b>	<b>2,84,83,233</b>	<b>2,72,59,154</b>
<b>Net Assets</b>	<b>(A) - (B)</b>	<b>7,35,34,931</b>	<b>14,39,23,440</b>
<b>Total</b>		<b>11,44,23,972</b>	<b>18,52,42,781</b>

Significant Accounting Policies, Notes referred to above form an integral part of Balance Sheet

This is the Balance Sheet referred to in our report of even date

For R V K S And Associates  
Chartered Accountants  
FRN: 008572S  
*R. Mohan* 14/09/2018  
R. Mohan  
Partner  
M No. : 203911



Place: Bangalore  
Date: 14.9.2018

For Swasti,

*Nandlal Narayanan*  
Nandlal Narayanan  
Chairperson  
*Hemant Kumar*  
Hemant Kumar  
Treasurer

*Shama Karkal*  
Shama Karkal  
Secretary



Place: Bangalore  
Date: 14/09/2018

Swasti  
No. 25, AECS Layout, Ashwathnagar, Bangalore - 560 094

Income and Expenditure account

Particulars	Note	Amt in (₹)	
		for the year ended 31st Mar 2018	for the year ended 31st Mar 2017
<b>Income:</b>			
<b>Restricted</b>			
Grant Income	8	20,37,84,940	26,51,21,111
<b>Unrestricted</b>			
Social Development Charges	9	85,07,600	1,88,85,180
Donations	10	54,01,490	52,31,110
Interest income	11	77,42,294	1,19,46,123
Other Income	12	23,47,059	15,08,190
<b>Total Income</b>		<b>22,77,83,383</b>	<b>30,26,91,715</b>
<b>Expenditure:</b>			
<b>Restricted</b>			
Grant Expenditure	8	18,65,06,213	24,24,08,838
<b>Unrestricted</b>			
Grant Expenditure		56,22,666	1,14,01,058
<b>Establishment and Other Expenses</b>			
Administrative expenses	13	89,91,827	66,65,641
Expenses on employment	14	1,30,73,840	20,66,154
Donations	15	48,92,823	34,01,025
Social Development expenses	16	40,51,408	90,08,764
Depreciation	4	5,94,541	1,97,270
Interest refunded to Donors	17	33,89,816	62,90,283
Other Expenses	18	-	3,15,167
<b>Total Expenditure</b>		<b>22,71,23,133</b>	<b>28,17,54,199</b>
Excess of Income Over Expenditure		6,60,250	2,09,37,516
Balance transferred to General Fund		6,60,250	2,09,37,516

Significant Accounting Policies, Notes referred to above form an integral part of the statement of Income & Expenditure

This is the Statement of Income and Expenditure referred to in our report of even date

For R V K S And Associates  
Chartered Accountants  
*R. Mohan* 14/09/2018  
R. Mohan  
Partner  
M No. : 203911



Place: Bangalore  
Date: 14.9.2018

For Swasti,

*Nandlal Narayanan*  
Nandlal Narayanan  
Chairperson  
*Hemant Kumar*  
Hemant Kumar  
Treasurer

*Shama Karkal*  
Shama Karkal  
Secretary



Place: Bangalore  
Date: 14/09/2018

Swasti  
No. 25, AECS Layout, Ashwathnagar, Bangalore - 560 094

Receipts & Payments Account

Particulars		Amt in (₹)	
		for the year ended 31st Mar 2018	for the year ended 31st Mar 2017
<b>Opening Balance:</b>			
Cash on Hand		-	550
Cash at Bank		15,84,77,458	9,44,64,529
Fixed Deposits		3,95,43,914	2,59,25,333
	<b>A</b>	<b>19,80,21,373</b>	<b>12,03,90,412</b>
<b>Add: Receipts</b>			
Donations & Grants		13,69,67,336	31,19,30,024
Social Development Charges		85,07,600	1,88,85,180
Other Receipts		23,02,746	15,08,190
Interest		77,42,294	1,22,06,999
	<b>B</b>	<b>15,55,19,977</b>	<b>34,45,30,393</b>
<b>Less: Payments</b>			
Change in Current Asset, Loans and Advances		31,22,707	77,59,721
Change in Current Liabilities and Provisions		(72,68,895)	(2,19,279)
Purchase of fixed assets		(39,72,904)	(3,25,783)
Expenses for the year and other utilities		(22,31,38,776)	(27,41,14,092)
	<b>C</b>	<b>(23,12,57,868)</b>	<b>(26,68,99,433)</b>
<b>Closing Balance</b>	<b>(A + B - C)</b>	<b>12,22,83,481</b>	<b>19,80,21,372</b>
Cash on Hand		-	-
Cash at Bank		8,65,48,231	15,84,77,458
Fixed Deposits		3,57,35,250	3,95,43,914
		<b>12,22,83,481</b>	<b>19,80,21,372</b>

This is the Receipts and Payments account referred to in our report of even date

For R V K S And Associates  
Chartered Accountants  
FRN: 008572S  
*R. Mohan* 14/09/2018  
R. Mohan  
Partner  
M No. : 203911



Place: Bangalore  
Date: 14.9.2018

*Nandlal Narayanan*  
Nandlal Narayanan  
Chairperson  
*Hemant Kumar*  
Hemant Kumar  
Treasurer

*Shama Karkal*  
Shama Karkal  
Secretary



Place: Bangalore  
Date: 14/09/2018

Domain/ Donor	Received during the year			Receivable for the year	Total	Expended	Other Income	Funds Returnable	Closing Balance
	Balance as on 01-04-17	Fund received	Adjustment						
<b>I. Sexual Reproductive Health</b>									
Bil & Vidya Gates Foundation	6,56,96,657	8,08,99,841	-	17,33,990	14,83,30,428	12,89,26,323	-	-	1,94,04,106
Canada Fund for Local Initiative	14,14,783	12,83,152	-	12,212	13,05,364	13,05,364	-	-	42,02,897
Mannion Daniels Ltd (Amplify Change)	20,04,780	20,65,337	-	4,01,225	44,70,852	44,70,852	-	-	2,36,07,003
	6,91,15,330	9,00,00,784	-	17,38,990	16,13,43,481	13,77,36,478	-	-	-
<b>II. Water, Sanitation &amp; Hygiene</b>									
Chromagar Microbiology	1,050	-	-	-	18,433	18,433	-	-	-
Gap Inc (CVP MIS)	18,38,035	-	-	-	18,38,035	18,38,035	-	-	-
Gap Inc (Urban Wash - Phase 2)	18,39,085	-	-	-	18,433	18,56,468	-	-	-
<b>III. Life Skills Development:</b>									
Walmart Foundation (Women in Factories)	2,43,72,751	-	-	-	2,43,72,751	72,69,709	-	-	1,71,03,542
Walmart Foundation (Formative Research)	1,52,72,099	-	-	15,69,701	1,69,36,730	1,24,78,143	-	-	44,58,588
Gap	58,04,963	-	-	86,185	59,91,148	11,65,233	-	-	47,25,925
Virtul (GAP - Visa)	-	-	-	8,34,078	8,34,078	8,34,078	-	-	-
Levi Strauss Foundation (Levis-WWB-SI)	2,13,814	-	-	-	2,13,814	2,13,814	-	-	-
Levi Strauss Foundation (Vogueux)	8,73,833	-	-	-	8,73,833	8,73,833	-	-	-
Levi Strauss Foundation (Levis-WWB-India)	32,42,369	-	-	-	32,42,369	14,60,208	-	-	17,82,161
Stitching Women Win (Primark)	4,00,988	-	-	1,442	4,02,430	4,02,430	-	-	-
ITX Services India (WWB-India)	22,82,420	-	-	3,35,512	26,17,932	7,06,814	-	-	15,75,606
Business for Social Responsibility (HER-Respect North)	23,10,079	-	-	-	23,10,079	26,42,951	-	-	-
Business for Social Responsibility (HER-Respect South)	11,70,411	-	-	5,10,726	16,81,137	16,81,137	-	-	-
Business for Social Responsibility (HER-Health)	4,91,41,991	1,29,31,169	1,342	10,55,886	14,77,317	6,52,08,304	-	-	47,25,925
									2,49,19,895
<b>IV. Health Systems Strengthening</b>									
United States Agency for International Development (USAID-KP)	29,77,659	-	-	-	39,70,709	69,48,368	-	-	-
	29,77,659	-	-	-	39,70,709	69,48,368	-	-	-
<b>Total - A</b>	12,00,96,405	10,95,00,412	292	39,89,816	56,79,896	23,53,65,621	18,21,03,798	47,25,925	4,85,26,899



Financials 2017-18, Date: 14/09/2018

Note: 1A

Domain/ Donor	Received during the year			Receivable for the year	Total	Expended	Other Income	Funds Returnable	Closing Balance
	Balance as on 01-04-17	Fund received	Adjustment						
<b>I. Invest for Wellness (MNF)</b>									
Levi Strauss Foundation (Levi Strauss)	1,19,00,000	1,24,00,000	-	12,28,418	2,43,00,000	1,04,88,276	-	-	1,38,01,724
Marks & Spencer India (Pvt) Ltd-M&S-ICH	46,80,000	-	-	-	46,80,000	59,08,418	-	-	1,38,01,724
	1,19,00,000	1,24,00,000	-	12,28,418	3,02,08,418	1,64,06,694	-	-	30,65,948
<b>II. Water, Sanitation &amp; Hygiene</b>									
HDB Financial Services Ltd - HDB Rehti Wash	32,00,000	-	-	-	32,00,000	1,54,052	-	-	30,65,948
<b>III. Life Skills Development</b>									
Motorola Mobility India Pvt Ltd	19,44,001	-	-	-	19,44,001	19,44,001	-	-	-
Gap Inc	4,28,615	-	-	-	4,28,615	4,28,615	-	-	-
	23,72,616	-	-	-	23,72,616	19,44,001	-	-	4,28,615
<b>IV. Sexual Reproductive Health</b>									
Tata Education & Development Trust - Tata Trust	-	40,00,000	-	-	40,00,000	27,34,877	-	-	12,75,123
Social Welfare Department (Namakkal & Madurai) - TN SWD	-	4,25,000	-	26,519	4,51,519	4,51,519	-	-	-
	-	44,25,000	-	26,519	44,51,519	31,76,396	-	-	12,75,123
	1,42,72,616	2,47,05,000	-	12,54,937	4,02,32,553	2,16,81,143	4,28,615	-	1,81,22,795
<b>Total - B</b>	13,43,69,021	13,05,95,212	292	33,89,816	71,34,834	27,55,89,175	4,28,615	47,25,925	6,66,69,694



Financials 2017-18, Date: 14/09/2018

Note: 1B

Particulars	31-03-2018		31-03-2017	
	As at 31-Mar-17	As at 31-Mar-18	As at 31-Mar-17	As at 31-Mar-18
<b>Advances and Deposits</b>				
Staff advances	6,10,249	7,38,923	-	-
Other advances	10,81,487	26,35,638	-	-
Service tax	4,88,242	-	-	-
Deposits	21,55,235	32,68,812	-	-
Tax deducted at source	43,30,910	42,08,348	-	-
Advance for Programmes	1,57,220	1,13,720	-	-
	83,35,100	1,18,53,683	-	-
<b>Total - Current Assets, Loans and Advances</b>	10,20,18,164	17,11,82,594	-	-



Financials 2017-18, Date: 14/09/2018

Note: 2 to 6

Particulars	31-03-2018		31-03-2017	
	As at 31-Mar-17	As at 31-Mar-18	As at 31-Mar-17	As at 31-Mar-18
<b>2. General Fund:</b>				
Particulars				
Opening Balance	4,58,73,565	2,49,36,049	-	-
Add/(Less): Surplus/(Deficit) for the year	6,60,250	2,09,37,516	-	-
<b>Total</b>	4,65,33,814	4,58,73,565	-	-
<b>3. Designated Funds</b>				
Particulars				
<b>Staff Welfare Fund:</b>				
Opening Balance	50,00,194	46,85,027	-	-
Add: Interest earned during the year	-	3,15,167	-	-
Less: Fund utilized during the year	37,59,731	-	-	-
<b>Total</b>	12,40,463	50,00,194	-	-
<b>5. Investments:</b>				
Particulars				
Investments				
Fixed Deposits	3,57,35,250	3,95,43,914	-	-
Interest accrued on Fixed Deposits	-	-	-	-
<b>Total</b>	3,57,35,250	3,95,43,914	-	-
<b>6. Current Assets, Loans and Advances:</b>				
Particulars				
<b>Earmarked Fund Receivable</b>				
Social Welfare Department (Namakkal & Madurai) - TN SWD	26,519	-	-	-
Marks & Spencer India (Pvt) Ltd-M&S-ICH	12,28,418	3,89,136	-	-
Levi Strauss Foundation (Levis-WWB-India)	12,212	-	-	-
Gap Inc - Rain Harvesting	-	1,09,429	-	-
Mannion Daniels Ltd (Amplify Change)	4,01,225	-	-	-
Chromagar Microbiology	18,433	-	-	-
Vrutti-GAP - Visa	8,34,078	-	-	-
United States Agency for International Development (USAID-KP)	39,70,709	-	-	-
Business for Social Responsibility (HER-Respect)	3,32,512	-	-	-
Business for Social Responsibility (HER-Respect)	3,10,726	48,249	-	-
	71,34,833	5,46,814	-	-
<b>Cash and Bank Balances</b>				
Cash on Hand	8,65,48,231	15,84,77,458	-	-
Cash at Bank	8,65,48,231	15,84,77,458	-	-
<b>Other Receivables</b>				
Projects	-	3,04,639	-	-
	-	3,04,639	-	-
<b>Advances and Deposits</b>				
Staff advances	6,10,249	7,38,923	-	-
Other advances	10,81,487	26,35,638	-	-
Service tax	4,88,242	-	-	-
Deposits	21,55,235	32,68,812	-	-
Tax deducted at source	43,30,910	42,08,348	-	-
Advance for Programmes	1,57,220	1,13,720	-	-
	83,35,100	1,18,53,683	-	-
<b>Total - Current Assets, Loans and Advances</b>	10,20,18,164	17,11,82,594	-	-



Financials 2017-18, Date: 14/09/2018

Note: 2 to 6

Particulars	Gross Block		Depreciation		Net Block	
	As at 31-Mar-17	As at 31-Mar-18	As at 31-Mar-17	As at 31-Mar-18	As at 31-Mar-17	As at 31-Mar-18
Office Equipments	22,71,197	11,41,774	35,59,070	7,46,075	10,20,070	25,39,000
Electrical Equipments	-	4,45,335	-	4,45,335	-	4,00,802
Vehicles	11,39,959	8,55,263	19,95,212	2,35,138	2,35,138	17,60,074
Furniture & Fixtures	4,81,996	72,400	7,26,420	2,31,631	2,72,806	4,53,914
<b>Total</b>	39,33,152	20,91,772	62,76,692	9,77,706	15,72,474	51,53,790
Previous Year	24,27,350	3,25,783	27,53,133	7,80,456	9,77,706	11,75,427



Financials 2017-18, Date: 14/09/2018

Note: 2 to 6



Financials 2017-18, Date: 14/09/2018

Note: 2 to 6

Swasti  
No. 25, AECS Layout, Ashwathnagar, Bangalore - 560 094

Notes forming part of the Balance sheet - Consolidated Amt in (₹)

Particulars	31-03-2018	31-03-2017
<b>7. Current Liabilities and Provisions:</b>		
<b>Particulars</b>		
Advance received for Programmes		
World Health Organization	-	7,01,502
		<b>7,01,502</b>
<b>Earmarked Funds returnable</b>		
Gap Inc. (GAP Tech)	47,25,925	-
	<b>47,25,925</b>	
<b>Sundry Creditors</b>		
Catalyst Management Services Pvt Ltd	24,17,161	87,822
Vrutti	11,04,921	30,51,721
Loans and advances:Swathi Mahila Sangha	4,55,999	7,34,914
Audit fee payable	3,24,500	3,24,500
Others	46,36,041	23,75,102
	<b>89,38,622</b>	<b>65,74,058</b>
Expenses Payable	28,08,049	16,39,952
Provision for salaries	36,34,642	1,24,81,574
Staff Imprest Payable	3,99,040	8,14,387
TDS Payables	14,05,546	1,37,961
Gratuity Payables	60,58,723	43,65,158
ESI payable	5,890	9,430
Provident Fund Payable	2,75,812	2,53,892
Labour Welfare Fund Payable	-	-
Society Filing Fees Payable	2,27,783	2,69,040
Professional Tax Payable	3,200	12,200
	<b>1,48,18,686</b>	<b>1,99,83,594</b>
<b>Total - Current Liabilities and Provisions</b>	<b>2,84,83,233</b>	<b>2,72,59,154</b>



Swasti

Financials 2017-18, Date: 14/03/2018

Note : 7

Swasti  
No. 25, AECS Layout, Ashwathnagar, Bangalore - 560 094

Note 8: Grant Expenditure and Grant Income:

	Total Grant Expenditure	Management Cost	Grant Income recognised
<b>Schedule 8A</b>			
General Contribution Section	1,95,27,519	21,53,624	2,16,81,143
<b>Schedule 8B</b>			
Foreign Contribution Section	16,69,78,694	1,52,82,781	18,21,03,797
	<b>18,65,06,213</b>	<b>1,74,36,405</b>	<b>20,37,84,940</b>

Schedule 8A: Grant Expenditure and Grant Income - General Contribution Section For the year ending 31st March 2018

Particulars	HDB-Rehti-Wash	M&S-ICH	Levi Strauss Foundation - Levis-WWB-SL	Levi Strauss Foundation - Levis-WWB-B'halli	Tata Trust Internet Saathi	TN-SWD	Motorola	Total as on 31-03-2018	For the year ending 31-03-17
Project Staff Salary	92,000	30,77,957	32,79,266	25,59,170	8,93,200	1,44,000	15,47,563	1,15,93,156	33,61,965
Programme Cost	55,192	20,59,798	17,73,448	19,32,003	16,98,226	1,95,985	2,19,711	79,34,363	44,24,578
<b>Total Grant Expenditure</b>	<b>1,47,192</b>	<b>51,37,755</b>	<b>50,52,714</b>	<b>44,91,173</b>	<b>25,91,426</b>	<b>3,39,985</b>	<b>17,67,274</b>	<b>1,95,27,519</b>	<b>77,86,543</b>
<b>Management Cost</b>	<b>6,860</b>	<b>7,70,663</b>	<b>5,05,271</b>	<b>4,49,117</b>	<b>1,33,451</b>	<b>1,11,534</b>	<b>1,76,727</b>	<b>21,53,624</b>	<b>6,78,179</b>
<b>Grant Income recognized</b>	<b>1,54,052</b>	<b>59,08,418</b>	<b>55,57,985</b>	<b>49,40,290</b>	<b>27,24,877</b>	<b>4,51,519</b>	<b>19,44,001</b>	<b>2,16,81,143</b>	<b>84,64,722</b>



Swasti

Financials 2017-18, Date: 14/03/2018

Note: 8A

Swasti  
No. 25, AECS Layout, Ashwathnagar, Bangalore - 560 094

Note 8B: Grant Expenditure and Grant Income - Foreign Contribution Section For the period ending 31-Mar-18

Particulars	Bill & Melinda Gates Foundation	Levi Strauss Foundation - Levis-WWB-SL	Levi Strauss Foundation - LSI-WWB-Voguester-India	Levi Strauss Foundation - LSI-WWB-India	BSR HER Respect South	CFL-TG-SOCMED	Aids-Fonds Comm Test	Amplify-SSJ	Walmart WIF	GAP Inc	GAP-Vita	GAP Urban Wash Phase 2	GAP Wash LSI Module	Total as on 31-03-2018	For the year ending 31-Mar-17
Project Staff Cost	3,02,86,925	1,62,480	6,31,374	10,95,358	17,67,765	25,42,434	15,97,336	24,87,698	3,44,951	7,18,021	10,19,944	3,50,000	16,70,941	3,67,097	
Sub-Grant Expenses	1,66,99,368	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sub-Contract Expenses	4,01,86,950	-	-	-	-	-	-	-	-	-	-	-	-	-	
Programme Cost	2,62,13,999	29,886	1,49,952	2,32,104	1,04,649	1,92,370	26,44,909	43,26,171	4,86,842	38,264	5,30,046	11,338	5,30,046	11,338	
Project Administration	31,52,665	2,010	13,068	2,61,895	2,61,895	32,414	2,28,607	1,09,187	2,27,500	1,968	1,20,951	5,759	1,20,951	5,759	
Infrastructure Cost	4,65,820	-	-	-	-	-	-	-	-	-	-	-	-	-	
Workshop Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
IDC Cost (Other than Management Cost)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Total Grant Expenditure</b>	<b>11,72,05,748</b>	<b>1,94,376</b>	<b>7,94,394</b>	<b>13,27,462</b>	<b>21,34,309</b>	<b>27,67,218</b>	<b>44,70,852</b>	<b>69,23,056</b>	<b>10,59,293</b>	<b>7,58,253</b>	<b>16,70,941</b>	<b>3,50,000</b>	<b>16,70,941</b>	<b>3,67,097</b>	
<b>Management Cost</b>	<b>1,17,20,575</b>	<b>19,837</b>	<b>79,039</b>	<b>1,32,746</b>	<b>3,20,146</b>	<b>2,76,772</b>	<b>3,46,153</b>	<b>3,46,153</b>	<b>1,05,939</b>	<b>75,835</b>	<b>1,67,084</b>	<b>35,234</b>	<b>1,67,084</b>	<b>35,234</b>	
<b>Grant Income recognized</b>	<b>12,89,26,323</b>	<b>2,13,813</b>	<b>8,73,833</b>	<b>14,60,208</b>	<b>24,54,435</b>	<b>30,43,939</b>	<b>48,70,852</b>	<b>72,69,209</b>	<b>11,65,222</b>	<b>8,34,078</b>	<b>18,38,035</b>	<b>4,02,331</b>	<b>18,38,035</b>	<b>4,02,331</b>	



Swasti

Financials 2017-18, Date: 14/03/2018

Note: 8B

Swasti  
No. 25, AECS Layout, Ashwathnagar, Bangalore - 560 094

Note 8B: Grant Expenditure and Grant Income - Foreign Contribution Section For the period ending 31-Mar-18

Particulars	WWB-Inditech	USAID-KP	Walmart Phase 3	WWV-MyLife-TN	BSR HER Respect North	BSR HER Respect TN	Gain Rain Water Harvesting	BSR-HER Health	Total	For the year ending 31-Mar-17
Project Staff Cost	4,76,599	50,15,387	61,23,348	11,63,975	17,60,216	27,29,113	-	6,13,35,968	7,62,11,638	
Sub-Grant Expenses	-	-	-	-	-	-	-	-	-	
Sub-Contract Expenses	-	-	-	-	-	-	-	-	-	
Programme Cost	1,62,288	12,39,183	40,82,783	3,84,604	2,44,181	48,249	1,76,485	4,01,86,950	8,54,84,069	
Project Administration	3,671	6,93,798	11,37,635	80,696	2,93,508	1,09,429	66,750	4,15,23,714	3,65,17,423	
Infrastructure Cost	-	-	-	-	-	-	-	-	-	
Workshop Expenses	-	-	-	-	-	-	-	-	-	
IDC Cost (Other than Management Cost)	-	-	-	-	-	-	-	-	-	
<b>Total Grant Expenditure</b>	<b>6,42,558</b>	<b>69,48,568</b>	<b>1,13,43,766</b>	<b>16,29,275</b>	<b>18,433</b>	<b>22,97,905</b>	<b>48,249</b>	<b>16,69,78,694</b>	<b>23,46,22,295</b>	
<b>Management Cost</b>	<b>64,256</b>	<b>11,34,977</b>	<b>1,65,927</b>	<b>3,44,686</b>	<b>-</b>	<b>2,87,235</b>	<b>-</b>	<b>1,52,82,781</b>	<b>2,20,34,094</b>	
<b>Grant Income recognized</b>	<b>7,06,814</b>	<b>69,48,568</b>	<b>1,24,78,148</b>	<b>17,92,202</b>	<b>18,433</b>	<b>26,42,591</b>	<b>-</b>	<b>32,69,584</b>	<b>18,21,03,797</b>	
									<b>25,96,56,989</b>	



Swasti

Financials 2017-18, Date: 14/03/2018

Note: 8B

Swasti  
No. 25, AECS Layout, Ashwathnagar, Bangalore - 560 094

Notes forming part of the Income & Expenditure account - Consolidated Amt in (₹)

Particulars	31-03-2018	31-03-2017
Social Development Charges	85,07,600	1,88,85,180
	<b>85,07,600</b>	<b>1,88,85,180</b>

Particulars	31-03-2018	31-03-2017
Swa-Shakt Donation	53,58,450	46,91,156
Other Donations	43,040	5,39,954
	<b>54,01,490</b>	<b>52,31,110</b>

Particulars	31-03-2018	31-03-2017
Bank Interest	77,42,294	1,19,46,123
	<b>77,42,294</b>	<b>1,19,46,123</b>

Particulars	31-03-2018	31-03-2017
Foreign Exchange Fluctuation	1,63,882	64,206
Write backs	17,53,748	-
Other Income	3,58,842	11,36,328
Round off Income	454	-
Interest from income tax	69,384	3,06,856
Annual membership fees	750	800
	<b>23,47,059</b>	<b>15,08,190</b>

Particulars	31-03-2018	31-03-2017
Office Costs	27,36,293	38,35,818
Professional fees	50,29,507	14,04,601
Communication expenses	2,24,341	2,30,650
Travel and Conveyance	3,84,976	3,40,097
Society Filing Fees	2,19,989	3,04,318
Audit Fees	3,24,500	3,24,500
Rates and Taxes	19,473	63,881
Bank Charges	16,230	22,636
Old Advance written Off	-	-
Exchange Loss	36,518	-
	<b>89,91,827</b>	<b>66,65,641</b>



Swasti

Financials 2017-18, Date: 14/09/2018

Note : 9 to 13



Swasti  
No. 25, AECS Layout, Ashwathnagar, Bangalore - 560 094

Notes forming part of the Income & Expenditure account - Consolidated Amt in (₹)

Particulars	31-03-2018	31-03-2017
Staff Salaries	1,01,69,551	8,22,136
Employer Contribution to Provident Fund	5,09,986	2,85,273
Staff welfare expense	9,10,486	6,26,411
Employer Contribution to ESI	48,625	2,850
Gratuity	13,47,743	3,19,433
Staff Recruitment Cost	-	2,250
Staff Insurance	87,089	7,801
Employer contribution to Labour Welfare Fund	360	-
	<b>1,30,73,840</b>	<b>20,66,154</b>

Particulars	31-03-2018	31-03-2017
Donation	57,200	3,44,426
Swa-Shakt Expenses	48,35,623	30,56,599
	<b>48,92,823</b>	<b>34,01,025</b>

Particulars	31-03-2018	31-03-2017
Opportunity Exploration Cost	2,53,846	8,97,477
Communication Expenses	34,362	19,977
Food And Accommodation Exp	11,55,519	7,80,033
Intercity Expenses	8,73,527	8,69,846
Local Travel Expenses	3,87,529	4,81,790
Other Expenses	7,09,346	7,43,668
Professional Expenses	6,37,278	52,15,972
	<b>40,51,408</b>	<b>90,08,764</b>

Particulars	31-03-2018	31-03-2017
Interest on Earmarked funds transferred to respective projects	86,185	-
Gap Inc- Tech	15,69,701	16,90,135
Walmart Foundation	17,33,930	46,00,148
Bill & Melinda Gates Foundation	33,89,816	62,90,283
	<b>33,89,816</b>	<b>62,90,283</b>

Particulars	31-03-2018	31-03-2017
Interest Income Transferred to:		
Staff Welfare Fund	-	3,15,167
	-	<b>3,15,167</b>



Swasti

Financials 2017-18, Date: 14/09/2018

Note : 14 to 18



**We thank our General Body:**

- Nandlal Narayanan - Chairperson
- J.V.R. Prasada Rao - Vice Chairperson
- Hemanth Kumar - Treasurer
- Shama Karkal - Secretary

**Members**

- Dr. Angela Chaudhuri
- Dr. Jacob John
- R. Mohan\*
- Joseph Julian K. G.
- M.R.C. Ravi
- N. Raghunathan
- P. Rajarethinam
- Revathi Narayanan
- Shiv Kumar
- Siddhi Mankad
- Thangavelu R

\*till September, 2017

We also thank our founders, Shiv Kumar and N. Raghunathan, who continue to guide us as our chief mentor and mentor, respectively.

Staying true to our belief in the power of partnerships, we have advanced to being a springboard. We are no longer only a programme or service delivery organisation, but also an incubation platform for ideas, that generates and crowdsources high-impact public health and wellness ideas. We innovate on solutions, incubate and aggregate ideas, and support working models inside or outside Swasti.

If you have a creative solution to incubate, or are looking for an innovation partner in health, write to us at [hello@swasti.org](mailto:hello@swasti.org)

Thank you for being part of our journey. Follow us on social media and stay connected with our story as it unfolds.

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 Facebook: @Swasti.HealthCatalyst  
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# Swasti

## HEALTH CATALYST

WE CARE. INNOVATE. TRANSFORM.

### Swasti Health Catalyst

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[www.swasti.org](http://www.swasti.org)

A not-for-profit society, Swasti is registered under the Karnataka Societies Registration Act 1960 (17th Section/ Registration No.134/2004-05). Swasti has the following regulatory approvals - Section 12A and 80G of Income Tax Act, 1961 and the Foreign Contribution (Regulation) Act, 1976 - which allows it to accept and utilise foreign contributions. The FCRA registration has been renewed and is valid till 31 October, 2021.

